

BE GREAT. DO GOOD.



© 2012 IDEXX Laboratories, Inc. All rights reserved. • 100614-00

Keeping animals healthy, milk and water safe.

idexx.com/careers

IDEXX
LABORATORIES

THE



MAINE 100™

COMMENTARY BY EVAN LIVADA
DATA FROM DUN & BRADSTREET

“Wright Express is doing all the right things,” says EVAN LIVADA, founder of Livada Securities, of the South Portland-headquartered credit-card processing firm as he considers this year’s list of the top 100 businesses headquartered in Maine.

“They were founded here in 1983, and they’ve grown by leaps and bounds by making acquisitions all over the world. Two weeks ago, they acquired Fleet One, one of their biggest competitors, for \$369 million. With that announcement,



KNOWING YOU'RE CONNECTED

anchors your confidence



PERSONALIZED CHECKING SOLUTIONS.
EFFICIENT, RELIABLE AND SECURE.

[LEARN MORE](#)



 **Camden National Bank**

Everyone needs an anchor.

800.860.8821 | CamdenNational.com | Member FDIC

ENTERPRISE

the stock popped nine percent."

Even better, "They have a market cap of \$2.7 billion, a big number for a Maine corp." For readers unfamiliar with the business located near Maine Mall, across the street from Clark's Pond Cinemas, "They're huge in the corporate credit-card business. They were the first guys to set up credit cards for gassing up everybody's vehicles. Look at the growth this year: The low for the stock was \$35, and now it's doubled, to \$70."

If you're looking for a business that is quietly taking over the world, consider "Formed Fiber Technologies out of Auburn," a tick below Oakhurst Dairy at \$106 million.

Maine: Carpetmaker for Alfa Romeo, Fiat, Ford, and Lexus.

It isn't difficult describing chocolate milk, but how unglamorous is FFT's product of "needle-punched non-woven fabrics and polyester staple fibers." Sound boring? Get back in the car! "What that means is *they're in just about every automobile in the country,*" from Corvettes to Ford Mustangs. "Think of the cut-piled carpeting in every foot well and trunk in every car in every traffic jam."

The stuff you spill your McDonald's shakes on?

"Someone has to make it! They have plants in Auburn; Sidney, Ohio; and Sumter, South Carolina. With market penetration this deep, this one looks more than just interesting to me."

Renys and Marden's are turtleneck and turtleneck. "Maybe without our Gov. LePage's leadership, they've slept a little bit at Marden's, but I can't imagine they've gone for \$100M to \$49M in one year! In any case, it's nice to see Renys see an increase after they've taken the downtown Portland space where the L.L. Bean outlet store was. Certainly many people appreciate their believing in that spot.

"Huge in Maine is environmental engineering and processing. Woodard & Curran, in Portland, takes their environmental engineering expertise all over the country. They help universities and towns" with their water management plans."



Stenbak Law Offices, P.A.

Concentrating on family law

Free 1/2-hour initial consultation



Representation you can trust

when times are tough.

Tori L. Stenbak, Esq. | toristenbak@gmail.com

P.O. Box 3834 | Portland, ME 04104 | P: (207) 200-3098 | stenbaklawmaine.com



Falmouth Flowers & Gifts

781-5533

*Flowers for all of life's
occasions, big and small.*

58 Washington Avenue, Portland

On the web: falmouthflowersandgifts.com
On Facebook: [Falmouth Flowers and Gifts](https://www.facebook.com/falmouthflowersandgifts)

Central. Convenient.



Located next to the Portland Airport.

- Adjacent to the Airport!
- Minutes from area attractions and downtown
- 24 hour complimentary shuttle
- On site American Grill Restaurant & lounge
- Indoor heated pool, whirlpool and fitness center
- Microwave & fridge in all rooms
- Conference/banquet space available

www.portlandhilton.com
207.828.1117



ENTERPRISE

Insider's tip: "Angus King is on their board."

To those who believe water runs to what is wet; maybe it's true for dollars, too: "Everett J. Prescott is huge in water, sewer, drainage, and stormwater—a big employer."

As for the biggest force at play in the Maine 100, it's play itself: "Without a doubt, tourism is the biggest industry in Maine. As long as we can keep the weather perfect and the price of lobster down. I see that No. 51 on the list is Weathervane Seafoods," Livada says. "It started in 1969 as a little takeout stand for lobster and chowder in Kittery."

Another rising star in the tourism sky, "beyond 60 cruise ships coming into Portland, is Canada revitalizing [and underwriting] the Portland to Nova Scotia ferry connection."

After The Cat skipped town, "it was sad to see Halifax getting farther away, and great to see it coming back to us" as part of the shared Northern Atlantic economy of Maine and the Canadian Maritimes. "Yes, this ferry is going to happen."

Is there something in Livada's crystal ball for us to watch? A dark horse? "Without a

doubt, the boys who are putting the Oxford Casino together are knocking the cover off the ball. They're printing money in Oxford. It's got to be a little boost for Sunday River. That whole area of Route 26 has been suffering a long time. It'll be nice to get a shot in the arm in that area."

1. L.L. BEAN, Freeport, \$1.52B†

2. IDEXX LABORATORIES, Westbrook, \$1.2B

3. EASTERN MAINE HEALTHCARE SYSTEMS, Brewer, \$964.01M*

4. WRIGHT EXPRESS CORPORATION, South Portland, \$553.1M

5. MAINEGENERAL HEALTH, Augusta, \$401.27M*

6. OLYMPIA SPORTS, Westbrook, \$183.95M

7. DARLING'S, Brewer, \$172.36M

8. CIANBRO COMPANIES, Pittsfield, \$163.2M

9. YORK HOSPITAL, York, \$148.79M*

10. HUTCHINS MOTORS, Augusta, \$141.09M

11. BANGOR SAVINGS BANK, Bangor, \$140.14M

12. MAINE EMPLOYERS' MUTUAL INSURANCE, Portland, \$122.69M

13. CAMDEN NATIONAL CORPORATION, Camden, \$121.43M

14. OAKHURST DAIRY, Portland, \$108.4M†

15. FORMED FIBER TECHNOLOGIES, Auburn, \$105.9M

16. WOODARD & CURRAN, Portland, \$98.73M

17. FABIAN OIL, Oakland, \$90.65M

18. CENTRAL MAINE MEDICAL CENTER, Lewiston, \$90.5M*

19. HAMMOND LUMBER COMPANY, Belgrade, \$90M

20. C. N. BROWN, South Paris, \$87.3M

(Continued on page 77)

FLIGHTLEVEL AVIATION

Brunswick Executive Airport
8000x200 RWY
ILS/GPS Approaches
Jet A & 100LL Fuel
1st Class Heated Hangar & Office Space
Flight School

BXM

Ma
ine
Coastal
Flight

The most convenient gateway to Maine's beautiful Midcoast and Casco Bay regions

Tel: 207.406.2081 Fax: 207.406.2082 FlightLevelAviation.com

changing the way you look at **construction** through
innovation. collaboration. technology.



CIANBRO

"2012 Best Place to Work in Maine"

Commercial & Institutional | Electrical Transmission & Distribution | Fabrication & Coating | Fuel Transmission & Distribution | Industrial
Marine Fixed Structures | Modular | Power Generation & Energy | Refining & Petrochemical | Offshore Marine Services | Transportation | Water / Waste Water

855.315.3150

cianbro.com

Being the best means a lot to us.

Putting our patients first
means even more.



Earning Maine's #1 hospital ranking from *U.S. News & World Report*, as well as best for cancer care, gynecology care, nephrology care, urology care, and orthopedic care, is a true honor. This recognition, the latest in a series of awards, is all due to the professional and personal care we provide every day. While these achievements are a source of pride for all of us at Maine Medical Center, our source for inspiration will always be our patients.


Maine Medical Center
MaineHealth

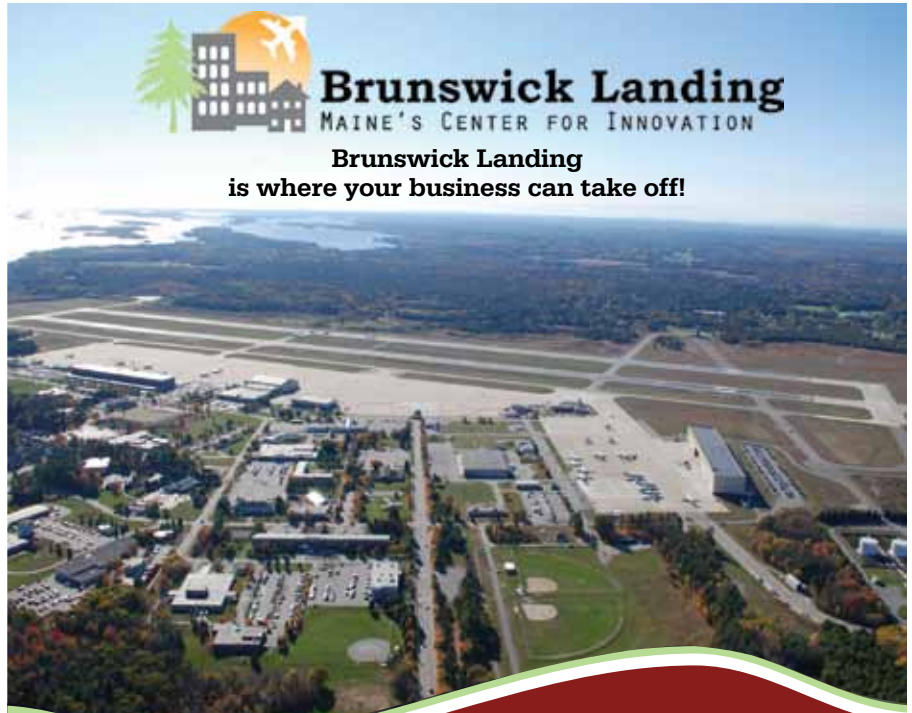
centered around you


www.mmc.org

ENTERPRISE

The Maine 100 (continued from page 46)

21. **AFFILIATED HEALTHCARE SYSTEMS**, Bangor, **\$80.3M**†
22. **HANCOCK LUMBER**, Casco, **\$76.4M**
23. **NORTH COUNTRY ASSOCIATES**, Lewiston, **\$71M**
24. **CLARK INSURANCE**, Portland, **\$70M**
25. **FIRST ATLANTIC CORPORATION**, Portland, **\$68.4M**
26. **EVERETT J. PRESCOTT**, Gardiner, **\$67.5M**
27. **THE FIRST BANCORP**, Damariscotta, **\$67.45M**
28. **MACHIAS SAVINGS BANK**, Machias, **\$63.63M**
29. **R. H. RENY**, Newcastle, **\$63.13M**
30. **KENNEBUNK SAVINGS BANK**, Kennebunk, **\$59.8M**
31. **MARDEN'S INC**, Waterville, **\$59.7M**
32. **FOREST CITY CHEVROLET**, Portland, **\$58.2M**
33. **BAR HARBOR BANKSHARES**, Bar Harbor, **\$57.69M**
34. **NORTHEAST BANCORP**, Lewiston, **\$57.64M**



**Brunswick Landing**
MAINE'S CENTER FOR INNOVATION

Brunswick Landing
is where your business can take off!

Aviation and Aerospace
Composites and Advanced Materials
Information Technology
Alternative Energy
Biotechnology
Education

www.mrra.us | 207.798.6512



Your Beauty Revived™

Vampire
FaceLift®

Combining the applications of hyaluronic acid fillers with your own blood's derived growth factors the Vampire FaceLift® offers a unique balanced approach to reviving your beauty!

Our physicians are the first in Maine to have been specially trained to perform this amazing new procedure along with the Vampire BreastLift®!

For more information visit
www.vampirefacelift.com.

Call us at 888-418-3809
to schedule a FREE Consultation!

Cosmetic Enhancement
CENTER OF NEW ENGLAND
1375 Congress Street, Portland • www.cecofne.com

POINT LOOKOUT

RESORT AND CONFERENCE CENTER



BOOK YOUR CORPORATE RETREAT & HOLIDAY PARTY WITH US NOW.

A four-season resort, nestled among the pines on Ducktrap Mountain along the rocky coastline, features 387 acres of picturesque property overlooking Penobscot Bay in mid-coast Maine.

Located just north of Camden, Point Lookout offers 106 charming cabins, meeting space suited for 6 to 600, ideal for corporate retreats, romantic getaways and family vacations. Combine this with a state-of-the-art fitness center, bowling entertainment complex, and beach access. This luxury resort offers something for everyone.



For reservations please call or visit online.
www.visitpointlookout.com ~ 800.515.3611

ENTERPRISE

35. M W SEWALL & CO., Bath, \$55.5M
36. BANK OF MAINE, Portland, \$52.6M
37. SOUTHWORTH INTERNATIONAL GROUP, Falmouth, \$47.2M
- (TIE) LEPAGE BAKERIES, Auburn, \$47.2M
39. SACO AUTO HOLDINGS, Saco, \$46.1M
40. NORTHERN MAINE MEDICAL CENTER, Fort Kent, \$46M*
41. STONEWALL KITCHEN, York, \$44.4M
42. GORHAM SAVINGS BANK, Gorham, \$43.33M
43. REDLON & JOHNSON, Portland, \$43.3M
44. CREATIVE APPAREL ASSOCIATES, Belmont, \$42.97M
45. WHITE ROCK DISTILLERIES, Lewiston, \$41.6M
46. BUTLER BROTHER'S SUPPLY DIVISION, Lewiston, \$41.18M
47. DAIGLE OIL, Fort Kent, \$41.1M
48. ANDROSCOGGIN BANCORP, Lewiston, \$40.62M
49. FREIGHTLINER OF MAINE, Bangor, \$40.34M
50. NORWAY BANCORP, Norway, \$40.3M
- (TIE) PINE STATE TRADING, Augusta, \$40.3M
52. DRACO, South Portland, \$39.3M
53. SKOWHEGAN SAVINGS BANK, Skowhegan, \$38.5M
54. ELMET TECHNOLOGIES, Lewiston, \$38.4M
55. SACO AND BIDDEFORD SAVINGS INSTITUTION, Saco, \$37.84M
56. KENNEBEC SAVINGS BANK, Augusta, \$37.26M
57. WEATHERVANE SEAFOODS, Kittery, \$36M
58. PIERCE ATWOOD, Portland, \$35.5M
59. VILLAGE CAR COMPANY, Bangor, \$35M
- (TIE) SHAW BROTHERS CONSTRUCTION, Gorham, \$35M
61. GRAVE'S SUPER MARKETS, Presque Isle, \$34.9M
62. CHARLIE'S MOTOR MALL, Augusta, \$34.6M
63. THE EMERY-WATERHOUSE COMPANY, Portland, \$34.5M
64. VIA GROUP, Portland, \$34.2M
65. MAINETODAY MEDIA, Portland, \$34.1M
66. DEAD RIVER COMPANY, South Portland, \$33.7M
67. SARGENT CORPORATION, Stillwater, \$33.2M
68. MAINE OXY-ACETYLENE SUPPLY, Auburn, \$33M
69. ISF TRADING, Portland, \$32.6M
70. JOHN LUCASTREE EXPERT, Falmouth, \$31.53M
71. R. H. FOSTER ENERGY, Hampden, \$31.1M



Hometown Strong Together

Open a new personal eChecking NOW Account at Bath Savings, and we'll donate \$25 to a great non-profit organization in your area.

You'll also receive a \$10 gift certificate to a business we're proud to call neighbor.

Interest is paid each day you maintain a minimum balance of \$500. \$100 minimum deposit required to receive the gift certificate.

Bath Savings Institution

Since 1852

bathsavings.com 1-800-447-4559

MEMBER FDIC  EQUAL HOUSING LENDER

Bath • Boothbay Harbor • Brunswick • Damariscotta
Falmouth • Freeport • Portland • South Portland • Yarmouth

Arrive as individuals, leave as a team.

Experience Cairn: a unique approach to team building and strengthening leadership through a blend of outdoor ropes courses and personal discovery. To learn more, visit cairnleadershipschool.com



Cairn Leadership School

888-502-2008 • 710 Pequawket Trail, Baldwin, ME 04091



Oceanfront Lodging, Dining & Gatherings

LIVE MUSIC every friday & saturday 5-7 pm
 DINING noon - 9:30 pm
 MARINE ROOM, OCEAN TERRACE AND THE PORCH



COLONY HOTEL
 KENNEBUNKPORT

207-967-3331 thecolonyhotel.com 140 Ocean Ave, Kennebunkport, ME



ARTS, ATHLETICS, ACADEMICS
 ALL DAY, EVERY DAY

We bring out the best in all of our students with a rigorous program of academics, athletics and the arts—all day, every day. Contact us to meet our faculty and students and learn more about NYA.



NORTH
 YARMOUTH
 ACADEMY

(207) 846-2376
 www.NYA.org

COLLEGE PREP FOR GRADES 5 THROUGH 12

ENTERPRISE

- 72. POTTLES TRANSPORTATION, Hermon, \$30M
- (TIE) ORTHOPAEDIC ASSOCIATES OF PORTLAND, P.A., Portland, \$30M
- 74. BATH SAVINGS INSTITUTION, Bath, \$29.75M
- 75. DAIGLE & HOUGHTON, Fort Kent, \$29M
- 76. HUSSEY CORPORATION, North Berwick, \$28.9M
- 77. RESIDENTIAL MORTGAGE SERVICES, South Portland, \$28.4M
- 78. PRIDE MANUFACTURING COMPANY, Burnham, \$28.3M
- 79. MILLER DRUG, Bangor, \$28M †
- 80. JOHN F. MURPHY HOMES, Auburn, \$27.88M
- 81. FORD WHITED TRUCK CENTER, Bangor, \$27.6M
- 82. BANCROFT CONTRACTING CORPORATION, South Paris, \$27.35M
- 83. PARIS FARMERS' UNION, South Paris, \$27.29M
- 84. KATAHDIN TRUST COMPANY, Patten, \$27.09M
- 85. GREENPAGES, Kittery, \$26.6M
- 86. CCB, Westbrook, \$26.19M
- 87. W. D. MATTHEWS MACHINERY, Auburn, \$26.1M
- 88. NELSON & SMALL, Portland, \$25.24M
- 89. BERRY, DUNN, MCNEIL & PARKER, Portland, \$25.1M
- (TIE) KRIS WAY TRUCK LEASING, South Portland, \$25.1M
- 91. HOMESTEAD ENTERPRISES, Newport, \$24.9M
- 92. CENTRAL MAINE MOTORS, Waterville, \$24.5M
- (TIE) MARITIME ENERGY, Roddand, \$24.5M
- 94. INTERMED, South Portland, \$24.4M
- 95. BHE HOLDINGS, Bangor, \$24.3M
- 96. JF2, Gardiner, \$24.25M
- 97. SANFORD INSTITUTION FOR SAVINGS, Sanford, \$24.22M
- 98. LOUIS J PARADIS, Fort Kent, \$23.3M
- (TIE) MAINE DRILLING & BLASTING, Gardiner, \$23.3M
- 100. WRIGHT-PIERCE, Topsham, \$23.1M ■

KEY TO THE NUMBERS

Companies must be for-profit and headquartered in Maine. All numbers were obtained by Dun & Bradstreet and represent 2011 gross revenues. (Revenue figures are estimates or reports for Calendar Year 2011. Please contact D&B, not *Portland Magazine*, for error corrections.)

SYMBOLS

*Though it's difficult to tell what part of a hospital is nonprofit and for-profit, we'll list them here. Consider Mercy Hospital's turn to a for-profit organization.
 † Figure provided by annual report.

The following companies made the 2011 Maine 100™ list but were not included in 2012 due to incomplete information per Dun & Bradstreet: Affiliated Materiel, Alm Composite Systems, Auburn Motor Sales, Bill Dodge Auto Group, Casco Bay Motors, CPM Constructors, Davric, Dennis Beverage, Eastland Shoe, Eldredge Lumber, Hardwood Products, J & S Oil, Johnson & Jordan, Key Plaza Holdings, Labree's, Lee Chrysler Plymouth, Maine Wood Treaters, Medical Mutual Insurance, Nappi Distributors, Nickerson & O'Day, Patriot Mutual Insurance, Penobscot McCrum, Philip E. McPhail, Pleasant River Lumber, PM Construction, PowerPay, Reed & Reed, Rowe Ford Sales, Talmage Solar Engineering, Tex-Tech Industries, TSSD Serives, Viking Lumber, Wolfington Group, Wright-Ryan Construction.

➤ For the online list, visit portlandmonthly.com/portmag/2012/09/maine-100-extras.

Find your inspiration.



PORTLAND, *Maine*

Why Portland?

Year after year, the city tops the list as one of the best places to live and work.

From its vibrant arts and cultural scene, to top-notch restaurants, great outdoors, and amazing quality of life, Portland offers what a big city can—without any of the hassle.

See why many of the nation's leading creative entrepreneurs have chosen to call Portland home at liveworkportland.org

Contact the City's Economic Development Division
1-800-874-8144

We'll help your business grow and prosper in Portland.

portlandmaine.gov

