



## Choosing a workers' compensation company in Maine is easy.

That's because here in Maine, you have MEMIC. As our home state's largest and leading workers' compensation insurer, MEMIC is the choice of most Maine employers. Why? Among the many reasons is our focus on workplace safety and fair, compassionate treatment of injured workers. Since our inception, workers' comp rates have fallen by more than 40% and workplace injuries are down by 30%. And since 1998, we've returned more than \$110 million in dividends back to policyholders. With all these reasons, why wouldn't MEMIC be your choice?

### A.M. Best Rating

**WE'RE "A" (EXCELLENT).**

Our financial strength, as judged by A.M. Best, shows we're more than able to meet our obligations. That stability **assures you we're committed to Maine** and Maine workers for good.

**A** Excellent

### Dividends

**WE PUT PREMIUM BACK IN YOUR POCKET.**

Over the last four years, we've returned, on average, \$13,000,000 back to policyholders annually.

**\$13** Million

### Maine market share

**FOLLOW THE MARKET LEADER.**

Look high and low, and you'll probably see what most of Maine employers already know—we're the **best value** for your premium dollar.

**62%** Share  
Maine  
Commercial  
Market

[www.memic.com](http://www.memic.com)

**MEMIC**

# THE MAINE 100™

During a tough year  
the cream rises  
to the top as  
family businesses  
save the day.

COMMENTARY BY EVAN LIVADA  
DATA FROM DUN & BRADSTREET

**It's been so crazy, I didn't know what we were going to talk about this year. A number of companies have delisted themselves from Dun & Bradstreet because...**

Because they want to run and hide! I would think a lot of the numbers aren't out there because they're #&%@ numbers.

**What you really mean is...**

Lots of businesses are simply trying to stay afloat. My general feeling is times are still pretty tough throughout the country. In Maine, I think tourism is the big story of the year. You look at the number of cruise ships coming into Portland, and it's almost doubled from last year.

The restaurant business and tourism trade have to be happy about the weather this past summer. The deeper meaning is, tourism is back as king in the State of Maine, and thank God for that.

**Who was king before that?**

When you look down the list, you'll see it's oil, papers, autos, banks—businesses every-





# YOU at IDEXX

WHERE WE EXCEED EXPECTATIONS

**IDEXX**  
LABORATORIES

If you own a pet; drink milk; eat chicken, pork or beef; or appreciate clean drinking water, you may have been touched by an IDEXX product. IDEXX Laboratories is the world leader in developing and selling products that keep your pets healthy and ensure that your food and water are safe. IDEXX employs more than 1,600 people in Westbrook and offers products to customers in over 168 countries. We are seeking talented and motivated people in a variety of areas including:

- Administrative Services
- Product/Project Managers
- Customer Service
- Technical Support
- Distribution
- Engineering
- Facilities
- Finance/Accounting
- Human Resources
- IT
- Research Scientists
- Legal
- Manufacturing
- Marketing
- Inside Sales
- Trainers

Join IDEXX! We offer excellent benefits including competitive salaries, training and advancement opportunities, medical/dental coverage, matching 401(k), and stock purchase plan.



#### idexx.com

Innovative diagnostics and technologies for better veterinary care and safer food and water.

Apply online today at [idexx.com/jobs](http://idexx.com/jobs).

## ENTERPRISE

one needs that submerge Maine's distinctive identity and make us Anywhere, USA. But this year, there's a real sense that the combined tourism dollar will outpace them, and that's great for Maine's future.

It's also great to see a number of family-run organizations shooting up—places that have been run by the same family for generations with pride in a great product.



Cianbro tops the list as a well-run Maine corporation. They've just announced a big contract for constructing electrical building modules for Vale, a mining company based in Brazil.

These family businesses do well because when the winds pick up in a storm, they care the most and have the most at stake. Take the Penley Paper Mill Co. Four generations of Penleys started the firm in 1923. In 2003, the sawmill shut down, but did that stop them? Nope. Resourcefulness *was* their resource. Now they've retooled and are targeting all the Dollar Stores throughout the country, making clothespins, toothpicks, plastic tableware.

Then there's Atwood Lobster, a third-generation Maine lobster firm that boasts the largest shipping facility in Maine—their holding tank has 200,000 pounds of refrigerated seawater. They report selling four million pounds of lobster each year, purchasing from 70 Maine lobster boats, which is good, because the fishing industry has all but gone to New Bedford—with the exception of niche lobster market leaders like Atwood. They've dared to go national, selling 300,000 pounds of lobster to Red Lobster in one month this year.

I'm just *loving* these Maine-bred companies. The other company that struck my attention was No. 97, County Super Spuds.

# Your Community, Your Law Partners.



*Practical Solutions For Your Business Needs.*



Serving *your* best interests since 1973

MURRAY PLUMB & MURRAY • 773-5651 • 75 PEARL STREET, PORTLAND • MPMLAW.COM

*Some say they can't afford to  
move to a retirement community...*



*...we say, "You can't afford not to!"*

Simplify your life and enhance your retirement with maintenance-free living at OceanView. Eliminate the overwhelming demands and expenses of managing your property and enjoy more time for personal pleasures.

Just minutes from downtown Portland, our country setting overlooks Casco Bay. We offer a wide variety of customized independent cottages and apartments. These homes, along with Falmouth House, our assisted living residence, offer peace of mind for the future as you enjoy the active, stress-free lifestyle you deserve today!

# OceanView

A T • F A L M O U T H

*It's about life, It's about time.*

20 Blueberry Lane, Falmouth, ME 04105

See our videos online at  
[www.oceanviewrc.com](http://www.oceanviewrc.com)

or

Call Gloria Walker at

**207-781-4460**

to arrange  
your visit today!



WE INVITE YOU TO EXPLORE OUR OTHER COMMUNITIES

The Highlands  
Topsham, ME • 1-888-760-1042  
[www.highlandsrc.com](http://www.highlandsrc.com)

Highland Green  
Topsham, ME • 1-866-854-1200  
[www.highlandgreenmaine.com](http://www.highlandgreenmaine.com)





# Maine

is a great place to  
Live, Work, and Play

*Please Help Us Keep It That Way!*  
**Join the Natural Resources Council of Maine.**

We work statewide for

- clean air
- healthy waters
- safeguards for our people and wildlife from toxic chemicals
- forest protections
- and clean, renewable energy solutions.

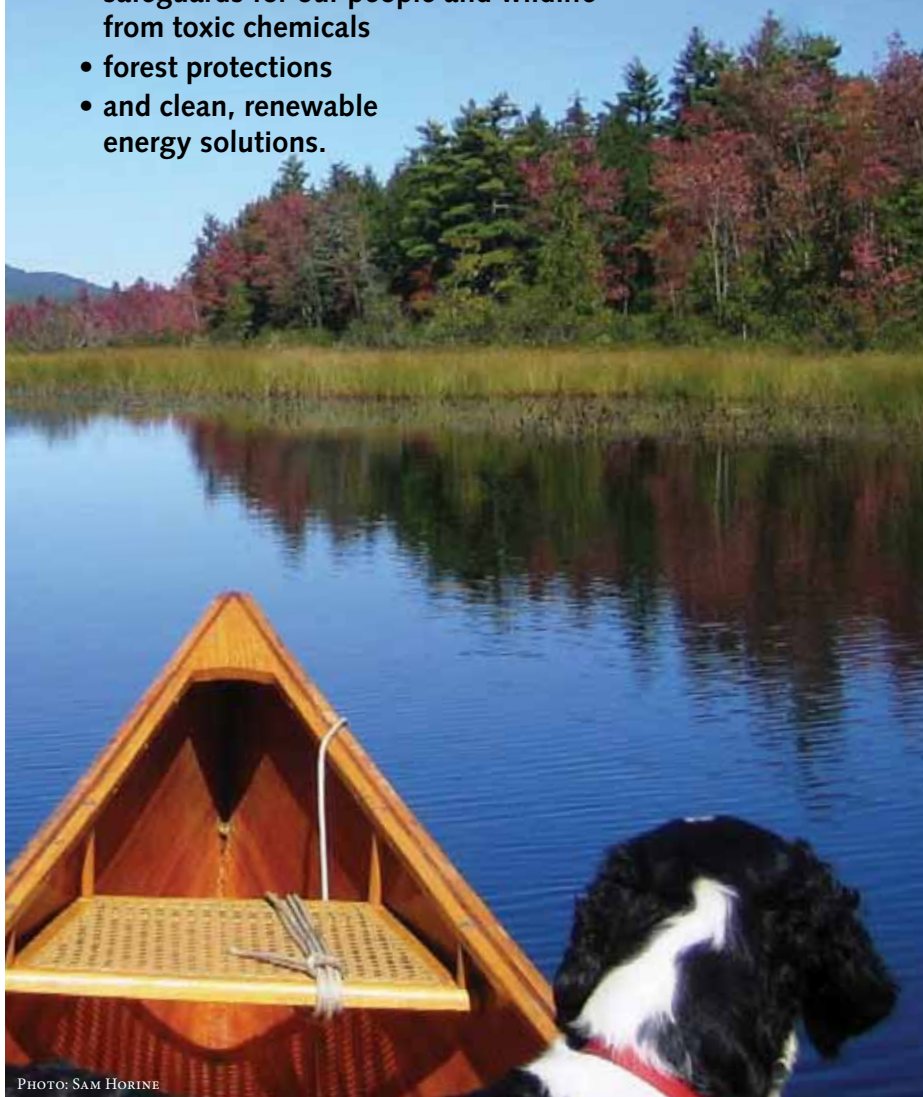


PHOTO: SAM HORINE



**Natural Resources Council of Maine**

3 Wade Street • Augusta, ME 04330 • (800) 287-2345 • [www.nrcm.org](http://www.nrcm.org)

**Protecting the Nature of Maine**

## ENTERPRISE



You've gotta love a name like that.

**It sounds like we're doing this interview in 1958.**

Exactly. But if you just *look* at County Super Spuds, you'll see it's the McCrumb family that's been farming there since 1886. Generation after generation of McCrumb's have run this business in Mars Hill, population 1,500. Many people think of Mars Hill today because the second largest wind farm in New England is there. But for the last 200 years, the McCrumb family has been marketing high quality potatoes. In 1992, they started their own transportation company to ship their potatoes. In 2004, they bought Penobscot Frozen Foods out of Belfast. Then they bought Sunday River Farms. It's all McCrumb's going back 125 years. Imagine making your move over 100 years into the game. If you google "county super spuds," you'll see a photo with 20 people in it, and it looks like 17 are McCrumb's.

**McFabulous! What about a dark horse to watch?**

Lincoln Paper went from 86 last year to No. 12 this year. They make 600 square miles of tissue every year, enough to cover Baxter State Park twice.

**Wouldn't that be...vandalism? Or would it be hailed as a Christo work of public art?**

[Lincoln Paper] shows \$141.22 million in sales. That's a huge move if that's the case. They claim to be green, by the way, with over 99 percent of their pulping tissues recycled. Among many superlatives, they are the largest manufacturer of deep-dyed tissue in the United States.

**Come on! Where can we see their products, then?**

It's very likely that if your airline provides a

# Four Season

## *Luxury for Less*



**2010 Mercedes Benz GLK 350 AWD \$37,990**

Steel Gray/Black Leather, Panorama Moonroof, Premium 1 Package, Heated Seats, Premium Stereo/CD/Sirius, Privacy Glass, Power Liftgate, Xenon Lights, Roof Rack--4,408 miles



**2008 Cadillac CTS4 Direct Inject AWD \$32,990**

Red Pearl Metallic/Cashmere Leather, Navigation, Panorama Moonroof, Luxury Package, Performance Package, Heated and Cooled Seats, Bose Stereo/6-Disc CD/MP3/XM, Xenon Lights, Woodgrain Interior Package, Polished Wheels, Bluetooth--31,903 miles



**2008 Lexus IS 250 AWD Sedan \$29,990**

Pearl White/Black Leather, Navigation, Back-up Camera, Moonroof, Heated and Cooled Seats, Woodgrain Interior Package, Premium Stereo/6-Disc CD/MP3/XM, Xenon Lights, Side Airbags, Paddle Shifters--20,854 miles



**2007 BMW X3 3.0si AWD \$27,990**

Silver Gray Metallic/Black Leather, Panorama Moonroof, Cold Weather Package, Privacy Glass, Heated Seats, Premium Stereo/CD, Roof Rack, Alloy Wheels--29,439 miles

**WE STOCK  
PRE-OWNED...  
Lexus, BMW,  
Infiniti,  
Mercedes-Benz,**



**Land Rover,  
Volvo, Audi,  
Cadillac,  
and Jaguar!**

*Check our Website for more details & inventory*

**YankeeLuxuryAuto.com • 207 767-7564**

**165 Waterman Drive, South Portland, ME 04106**



Arrive as individuals,  
leave as a **team.**

**Experience Cairn:** a unique approach  
to team building and strengthening leadership  
through a blend of outdoor ropes courses  
and personal discovery. To learn more,  
visit [cairnleadershipschool.com](http://cairnleadershipschool.com)



**Cairn**  
Leadership School

888-502-2008 • 710 Pequawket Trail, Baldwin, ME 04091



OYSTER PERPETUAL  
36MM DATEJUST

  
**ROLEX**

**SPRINGER'S**

Trusted Jewelers Since 1870

**Downtown Portland**  
580 Congress Street  
Portland, ME 04101  
(207) 772-5404

**Downtown Bath**  
76 Front Street  
Bath, ME 04530  
(207) 443-2181

**Downtown Portsmouth**  
100 Market Street  
Portsmouth, NH 03801  
(603) 431-8418

OFFICIAL ROLEX JEWELER

ROLEX  OYSTER PERPETUAL AND DATEJUST ARE TRADEMARKS.

## ENTERPRISE

napkin with your Diet Coke, it's going to be from Lincoln Paper.

It's funny; between Lincoln Paper and Penley, we have the summer picnic for the world coming out of Maine. Think of it: the paper towels, plates, plastic napkins, straws, matches, toothpicks.

**Tell us about Maine Bank & Trust being sold and what it means.**

People's United is the 22nd largest bank in America by deposits. It's the largest regional bank in New England, whatever "regional bank" means.



**But wasn't Maine Bank & Trust's *raison d'être* that it was locally operated for local people and their investments?**

That's the smoke people put up. Local banks for local people. It wouldn't surprise me to see banks that are doing well, like Bangor Savings, being picked up a while down the road. There will be acquisitions.

**Since so many businesses are "running and hiding," how is the chicken industry going, say, at Barber Foods?**

A company like Barber Foods that has grown and so has their niche—that's the kind you won't see sold. Barber is one of the first companies that developed chicken cordon bleu for your freezer case. They're a "Mainestay."

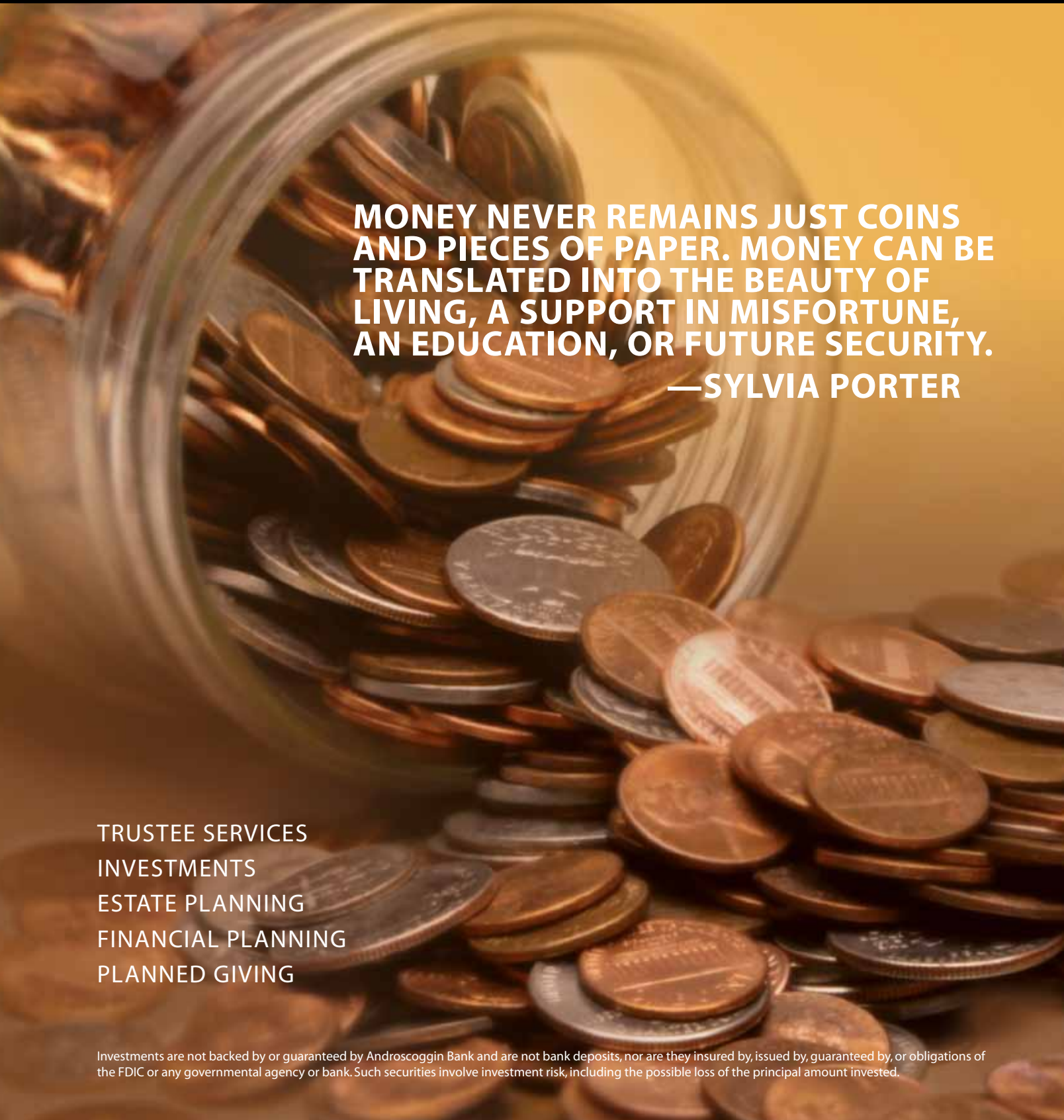
**How about IDEXX? You've mentioned more than once that they are an attractive industry for purchase.**

IDEXX is brilliantly run, so it would be a nice addition to a major player.

**So this whole shakeout is helping Maine rediscover itself? Couldn't you have told us this before we set foot in this scary economic Oz?**

You can talk about big places like National Semiconductor until you're blue in the face,

JESSE GROENING



**MONEY NEVER REMAINS JUST COINS  
AND PIECES OF PAPER. MONEY CAN BE  
TRANSLATED INTO THE BEAUTY OF  
LIVING, A SUPPORT IN MISFORTUNE,  
AN EDUCATION, OR FUTURE SECURITY.  
—SYLVIA PORTER**

TRUSTEE SERVICES  
INVESTMENTS  
ESTATE PLANNING  
FINANCIAL PLANNING  
PLANNED GIVING



Furniture-quality  
cabinetry and millwork  
for the entire home.



[www.ehfortnerwoodworking.com](http://www.ehfortnerwoodworking.com) | P: 207-845-2600

© Sarah Sz wajkos Photography

## ENTERPRISE

but they're just trying to keep up market share, so you can't learn as much from their numbers. It's really the small family businesses who are showing the kind of backbone we can learn from. We saw it as a trend last year, when we saw all the niche breweries doing well. It all ties in with the tourism rise: If they come here, they'll want to drink what we make here.

1. **L. L. BEAN, Freeport, \$1.62B** \*†
2. **FAIRCHILD SEMICONDUCTOR INTERNATIONAL, South Portland, \$1.2B**
3. **IDEXX LABORATORIES, Westbrook, \$1.03B**
4. **CIANBRO COMPANIES, Pittsfield, \$390.3M**
5. **WRIGHT EXPRESS CORPORATION, South Portland, \$318.22M**
6. **WEBBER OIL COMPANY, Bangor, \$192.34M**
7. **MAINE EMPLOYERS' MUTUAL INSURANCE, Portland, \$176.21M**
8. **OLYMPIA SPORTS, Westbrook, \$165.81M**
9. **PINE STATE TRADING, Augusta, \$155.3M**
10. **DARLING'S, Brewer, \$155.03M**
11. **HANCOCK LUMBER, Casco, \$150.4M** \*†
12. **LINCOLN PAPER & TISSUE, Lincoln, \$141.22M**
13. **KATAHDIN PAPER COMPANY, Millinocket, \$138.77M**
14. **CAMDEN NATIONAL CORPORATION, Camden, \$132.78M**
15. **HUTCHINS MOTORS, Augusta, \$132.5M**
16. **C. N. BROWN, South Paris, \$131.3M** \*†
17. **BANGOR SAVINGS BANK, Bangor, \$131.04M**
18. **ASSOCIATED GROCERS, Gardiner, \$130.25M**
19. **BANGOR HYDRO-ELECTRIC COMPANY, Bangor, \$119M**
20. **VILLAGE CAR, Bangor, \$116.2M** \*†

### MAINE NON-PROFITS

A sampling of the state's largest non-profit organizations

- EASTERN MAINE HEALTHCARE SYSTEMS, Brewer, \$911M**
- MAINE MEDICAL CENTER, Portland, \$685.6M**
- MAINEGENERAL HEALTH, Augusta, \$378.6M**
- CENTRAL MAINE MEDICAL CENTER, Lewiston, \$283.2M**
- YORK HOSPITAL, York, \$242.9M**
- MARTIN'S POINT HEALTH CARE, Portland, \$200.8M**
- COLBY COLLEGE, Waterville, \$184.4M**
- JACKSON LABORATORY, Bar Harbor, \$166M**
- MAINE COAST REGIONAL HEALTH, Ellsworth, \$153.8M**
- ST. MARY'S REGIONAL MEDICAL CENTER, Lewiston, \$129.2M**

21. BARBER FOODS, Portland, **\$106.35M**
22. J & S OIL, Manchester, **\$104M** \*
22. (tie) R H FOSTER, Hampden, **\$104M** \*
24. REED & REED, Woolwich, **\$100M**
24. (tie) GREENPAGES, Kittery, **\$100M**
26. DIVERSIFIED COMMUNICATIONS, Portland, **\$95.4M**
27. OAKHURST, Portland, **\$91.34M**
28. MELTON SALES & SERVICE, Milford, **\$90M**
28. (tie) SARGENT CORPORATION, Stillwater, **\$90M**
28. (tie) HAMMOND LUMBER COMPANY, Belgrade, **\$90M**
31. ACADIA AUTO GROUP, Richmond, **\$87.89M**
32. CREATIVE APPAREL ASSOCIATES, Morrill, **\$86M**
33. LEE CHRYSLER PLYMOUTH, Westbrook, **\$76.2M**
33. (tie) REDLON & JOHNSON, Portland, **\$76.2M** \*
35. FIRST BANCORP, Damariscotta, **\$75.32M**
36. JEROME GROUP, Augusta, **\$75.1M**
37. CLARK INSURANCE, Portland, **\$70M**
38. WHITE ROCK DISTILLERIES, Lewiston, **\$68.3M** \*
39. YANKEE FORD, South Portland, **\$60.8M** \*
40. BAR HARBOR BANKSHARES, Bar Harbor, **\$60.4M**
41. EVERETT J. PRESCOTT, Gardiner, **\$60.3M** \*
42. R. H. RENY, Newcastle, **\$56.58M**
43. MAINE TODAY MEDIA, Portland, **\$54.88M**
44. FABIAN OIL, Oakland, **\$54.47M**
45. CHARLIE'S MOTOR MALL, Augusta, **\$53.1M** \*
46. JOHNSON & JORDAN, Scarborough, **\$52.59M**
47. MAINE ENERGY RECOVERY COMPANY, Biddeford, **\$52.26M**
48. PATRIOT MORTGAGE, Windham, **\$50M**
49. FORD ROWE SALES, Westbrook, **\$48.31M**
50. NORWAY SAVINGS BANK, Norway, **\$47.95M**
51. GEIGER BROTHERS, Lewiston, **\$45.5M** \*
52. NORTHEAST BANCORP, Lewiston, **\$45.3M**
53. BILL DODGE BUICK-PONTIAC-GMC, Westbrook, **\$44.4M**
54. KEY PLAZA HOLDINGS, Winthrop, **\$44.1M**
55. POWERPAY, Portland, **\$44M** <sup>2</sup>
56. STONEWALL KITCHEN, York, **\$43.5M**
57. KENNEBUNK SAVINGS BANK, Kennebunk, **\$42.3M**
58. GORHAM SAVINGS BANK, Gorham, **\$42.2M**
59. TWIN RIVERS PAPER COMPANY LLC, Madawaska, **\$42M**
60. SACO & BIDDEFORD SAVINGS, Saco, **\$41.7M**
61. MARITIME ENERGY, Rockland, **\$40.8M** \*
62. ANDROSCOGGIN BANCORP, Lewiston, **\$40.62M**
63. PM CONSTRUCTION COMPANY, Saco, **\$40.39M**
64. CPM CONSTRUCTORS, Freeport, **\$40M**
65. FREIGHTLINER OF MAINE, Bangor, **\$39.42M**
66. P A INTERMED, South Portland, **\$39.4M** \*
67. TWIN RIVERS PAPER COMPANY CORPORATION, Portland, **\$38.1M**
68. NELSON & SMALL, Portland, **\$36.2M** \*
69. GAGE COMPANY, Portland, **\$36M**
70. MAINE & MARITIMES CORPORATION, Presque Isle, **\$35.74M**



## Keeping our Hometowns Strong

*The strength of a local economy is its businesses.*

We are proud to support businesses like yours with commercial loans that help create opportunities and jobs right here at home.

**Bath Savings Institution**  
Since 1852

MEMBER FDIC  EQUAL HOUSING LENDER 1-800-447-4559

Bath • Boothbay Harbor • Brunswick • Damariscotta • Falmouth • Freeport • Portland • Yarmouth



## Make an ordinary trip, extraordinary

We invite you to make an ordinary trip extraordinary, and enjoy affordable luxury travel without the worry.

Maine Limousine Service specializes in corporate travel, airport transfers, weddings and all special occasions.

Situated just minutes from the Portland International Jetport, Maine Limousine Service has been providing professional, reliable, luxury transportation for Northern New England since 1987.

*Maine*  *Limousine*  
SERVICE

Toll Free: 800-646-0068 • Local: 207-883-0222  
Online Reservations available at [www.mainelimo.com](http://www.mainelimo.com)  
Email inquiries to [info@mainelimo.com](mailto:info@mainelimo.com)



# DOES THIS **VIEW** LOOK FAMILIAR?

## Enhance your ability to:

- make a difference
- promote your point of view
- see *engagement* looking back at you



DALE CARNEGIE®  
TRAINING

Contact Dale Carnegie Maine  
207-775-DALE  
[www.maine.dalecarnegie.com](http://www.maine.dalecarnegie.com)

## DOWNLOAD A FREE STUDY\*

on how workplace  
learning affects  
engagement levels.  
Available at

[www.dalecarnegie.com/engagement](http://www.dalecarnegie.com/engagement)

\* Study Conducted by ASTD and Dale Carnegie®

## ENTERPRISE



71. PATRIOT INSURANCE COMPANY, Brunswick, **\$35M**<sup>3</sup>
71. (tie) SHAW BROTHERS CONSTRUCTION, Gorham, **\$35M**
73. NICKERSON & O'DAY, Brewer, **\$34.65M**
74. KENNEBEC SAVINGS BANK, Augusta, **\$34.33M**
75. TEX-TECH INDUSTRIES, North Monmouth, **\$34.3M**
76. EASTLAND SHOE CORPORATION, Freeport, **\$33M**
76. (tie) OUTSOURCE WORKS, Lewiston, **\$33M**
78. PENLEY CORPORATION, West Paris, **\$31.2M**
79. BUTLER BROTHER'S SUPPLY DIVISION, Lewiston, **\$30.02M**
80. ORTHOPAEDIC ASSOCIATES OF PORTLAND, Portland, **\$30M**
80. (tie) ATWOOD LOBSTER COMPANY, Spruce Head, **\$30M**

JESSE GROENING



## The more we give. The more you get.

Sound simple? We thought so. That's why for the price of an ordinary hotel room, everyone enjoys a two-room suite, complimentary cooked-to-order breakfast and an evening Manager's Reception\*. Not to mention Points & Miles® and No Blackout Dates. Only from Hilton HHonors®. A bigger combination you won't find at other full-service upscale hotels is all yours at Embassy Suites®. Inquire about our exceptional meeting space and executive boardroom.

To book a stay, visit [portland.embassysuites.com](http://portland.embassysuites.com), or call 207-775-2200.

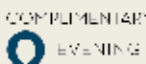


EMBASSY SUITES®

Portland  
1050 Westbrook St. Portland, ME 04102  
[portland.embassysuites.com](http://portland.embassysuites.com)



EMBASSY SUITES OFFERS  
OPEN AIR SUITES AND



COMPLIMENTARY COOKED-TO-ORDER BREAKFAST



TWO-ROOM SUITES



EVENING MANAGER'S RECEPTION

PLEASE VISIT [EMBASSYSUITES.COM](http://EMBASSYSUITES.COM) OR CALL 800-EMBASSY FOR OUR BEST RATES. GUARANTEED.

\*Subject to state and local laws. Must be a legal drinking age. Hilton HHonors® membership, earning of Points & Miles®, and redemption of points are subject to HHonors Terms and Conditions. ©2009 Hilton Hotels Corporation.

## Maide for You

Your Personal Cleaning Service

- Locally owned
- Customized cleaning
- Invoicing packages available
- All major credit cards accepted
- Employee background checks
  - Fully insured
- Special care for every client
  - Flexible scheduling
  - Attention to detail



**Maide for You**  
207-653-1837  
www.maideforyou.com



*Fine Living Events*  
presents

## The Holiday Home Tour

**December 3 - 4, 2010**  
Falmouth Foreside & Cumberland Foreside



Mark your calendar now to attend the Holiday Designer Home Tour showcasing spectacular homes on Falmouth and Cumberland Foresides exquisitely decorated for the holidays by the area's most creative and skilled designers. Tour elegant homes while enjoying the tastes and talents of local chefs, authors, musicians, singers, and more.

### PARTICIPATING DESIGNERS

Cottage Road • Dwellings • Karen Gallagher Interiors • Kate Lowry Designs • Mainly Home Staging • Maine Street Design • Maine Wreath and Flower • Placement and Purpose Design • Simply Home

The Holiday Tour is a fundraising event to benefit The Magical Moon Foundation - nurturing and empowering children with cancer.  
www.themagicalmoonfoundation.org

Marcy Boynton  
mbinteriors@maine.rr.com  
207-831-0201



Marjorie Ferris  
marjorieferris@yahoo.com  
617-620-8980

**www.finelivingevents.com**

## Wood Flooring

Made in Maine



**A.E. Sampson & Son**  
800-769-6196  
www.aesampsonandson.com



The source for Chemotherapy & PostMastectomy Essentials, Swimsuits, Sports Bras, Tank Tops, Wigs & Turbans.

**We will bill most insurance & Medicare**

**Suit Sale – 50% off**



After Breast Surgery

## Amoena Natura Breast Prosthesis

For a natural look and movement.

- Designed to give a more natural feeling and appearance
  - Moves naturally with the body and flattens when a woman is lying down
  - Quickly warms to body temperature

Come in for a personal fitting today and experience a whole new level of comfort. Wigs and compression stockings.



**amoena**  
www.us.amoena.com

**10% OFF**  
any cash sale with this ad

Open 10am-4pm, Mon-Sat  
1189 Congress St. • Portland ME  
For best service call for an appointment  
(207) 775-4048 / (888) 599-6626  
745 Central Avenue, Dover, NH 03820  
(866) 749-4602  
www.aspecialplaceinc.biz



**NYA**

# OPEN HOUSE

Grades 5 through 12  
Sunday, November 7th  
2:00 - 5:00 pm

At the NYA Campus  
148 Main Street, Yarmouth, Maine

RSVP: 846-9051 or [www.NYA.org](http://www.NYA.org)

**NORTH YARMOUTH ACADEMY**  
College Prep for Grades 5 through 12



## Something For Everyone The Maine Mall

Find the perfect mix of shopping options with first-to-market fashion and specialty retailers including the state's only Apple store, Maine's largest Macy's department store, Best Buy, JCPenney, LOFT, Banana Republic, Coach, Chico's, Delia's, H&M, Pottery Barn, Williams-Sonoma, Swarovski, Teavana, Coldwater Creek, Brighton Collectibles and Forever 21.

Now open:  
Sephora, Francesca's Collection,  
Pandora and Johnny Rockets

Coming Soon:  
Ulta Beauty (open fall 2010)



## THE MAINE MALL

Mall Hours: Monday – Saturday: 10am – 9pm, Sunday: Noon – 6pm  
(Individual store and restaurant hours may vary.)

Conveniently located at the South Portland intersection of the  
Maine Turnpike/ I-95 and I-295

364 Maine Mall Road, South Portland, Maine 04106  
(207) 774-0303 · [www.mainemall.com](http://www.mainemall.com)



What brings you today?

## ENTERPRISE

80. (tie) **PORT HARBOR MARINE**,  
South Portland, **\$30M**
83. **LINNEHAN LEASING**, Ellsworth, **\$29.73M**
84. **DOWN EAST TOYOTA BMW**, Brewer, **\$29.6M**
85. **SHERI-KEY**, Fairfield, **\$29.55M**
86. **JOHN LUCAS TREE EXPERT COMPANY**,  
Falmouth, **\$29.45M**
87. **CCB**, Westbrook, **\$29.14M**
88. **DAIGLE & HOUGHTON**, Fort Kent, **\$29M**
88. (tie) **HEWINS TRAVEL CONSULTANTS**,  
Portland, **\$29M**
90. **MEDICAL MUTUAL INSURANCE COMPANY OF  
MAINE**, Portland, **\$28.8M**
91. **MAGELLAN PETROLEUM CORPORATION**,  
Portland, **\$28.19M**
92. **DEARBORN PRECISION TUBULAR**, Fryeburg, **\$28M**
92. (tie) **MILLER DRUG**, Bangor, **\$28M**
94. **KATAHDIN TRUST COMPANY**, Patten, **\$27.09M**
95. **TSSD SERVICES**, Oakland, **\$26.83M**
96. **SANFORD INSTITUTION FOR SAVINGS**,  
Sanford, **\$26.6M**
97. **PHILIP E. MCPHAIL**, Lincoln, **\$25M**
97. (tie) **COUNTY SUPER SPUDS**, Mars Hill, **\$25M**
97. (tie) **MAINE WOOD TREATERS**,  
Mechanic Falls, **\$25M**
100. **NAPPI DISTRIBUTORS**, Gorham, **\$24.7M** ■

### KEY TO THE NUMBERS

Companies must be for-profit and headquartered in Maine. All numbers were obtained by Dun & Bradstreet and represent 2009 gross revenue. (Revenue figures are the most up-to-date available and self-reported. Please contact D&B, not *Portland Magazine*, for error corrections.)

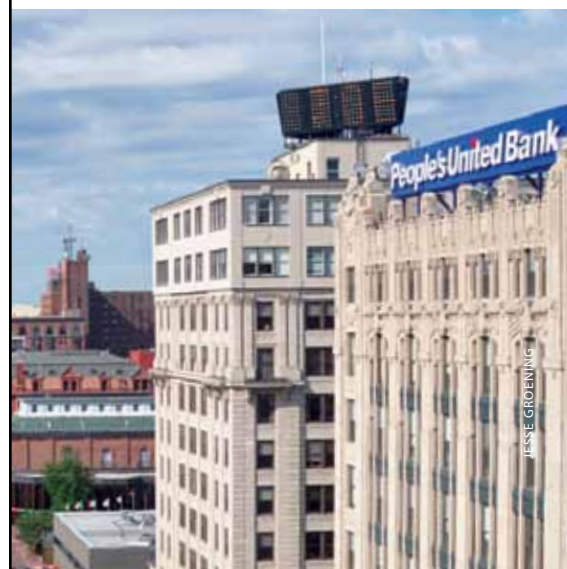
### SYMBOLS:

\* 2008 number used; no data for 2009 available  
† Delisted their sales figures from D&B

### NOTES:

1. Public annual report lists 2009 net revenue at 1.4B.
  2. CEO Stephen Goodrich estimates 2009 gross revenues at \$120-125M.
  3. President Lincoln Merrill says 2009 gross revenue is \$45.62M.
- Additional Comments:
- Dead River Company (with branches reporting over \$688M in revenue) is not listed due to incomplete revenue information.
  - Marden's (with branches reporting over \$106M in revenue) is not listed due to incomplete revenue information.
  - Downeast Energy is not listed due to incomplete revenue information. President John Peters estimates 2009 gross revenue at \$150M.

» For the online list, visit [portlandmonthly.com](http://portlandmonthly.com).



# Gary knows how committed we are to Maine business. We are to his.

*"Bangor Savings Bank understood our process and was with us every step of the way. Our relationship manager took a personal interest in our project. When we had a crisis over the weekend of her son's wedding, she took our call and made the problem go away. That's the kind of personal, responsive service you just don't expect anymore."*

Gary D. Vogel, Esq.  
Drummond Woodsum  
[www.dwmlaw.com](http://www.dwmlaw.com)

"When we needed a construction loan for a new office, we chose a bank we knew would be a good partner: Bangor Savings Bank. We're a law firm, and when you have 30 different owners it can be difficult to deal directly with a bank; but Bangor Savings Bank

CASH MANAGEMENT  
FINANCING  
FREE ATMs WORLDWIDE  
GOVERNMENT SERVICES  
INSURANCE  
INTERNET BANKING  
INVESTMENT & TRUSTS  
MERCHANT CARD SERVICES  
PAYROLL &  
COMPENSATION SERVICES

gets it. They manage the financing and our operating account. And it all boils down to customer service. If you want a bank that knows your name and gives straight answers, talk to Bangor Savings." **1.877.Bangor1**  
**(1.877.226.4671) [www.bangor.com](http://www.bangor.com)**

**Bangor**  
**Savings Bank**  
**You matter more.**

Member FDIC